# NEWSLETTER

**NOVEMBER 2017** 



4 MISTAKES
YOU MUST AVOID WHILE CREATING

## A RESPONSIVE WEBSITE



YOUR CUSTOMERS CAN NOW BOOK APPOINTMENTS DIRECTLY FROM

**GOOGLE SEARCH RESULTS** 

PROMOTE YOUR BUSINESS WITH NEW INSTAGRAM POLL STICKER

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BASED ON USER'S LOCATION INSTEAD OF DOMAIN





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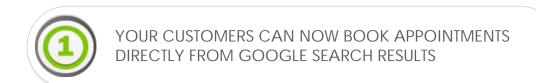
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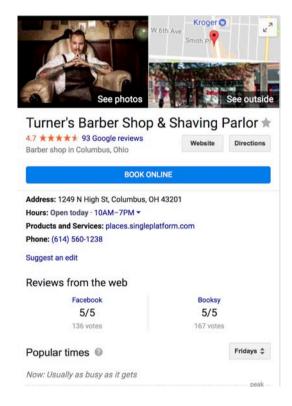


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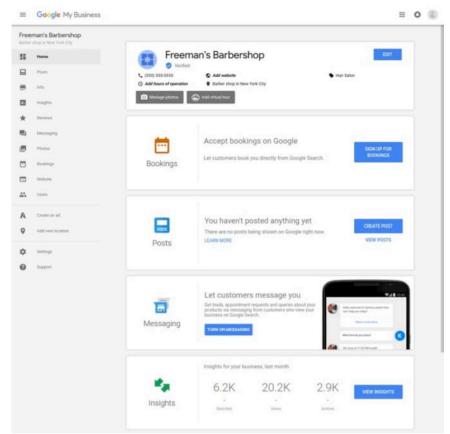


Google rolled out it's "booking feature" for selected businesses back in December 2016. At first, it was only available for spa and salon owners and in selected cities. Now they have expanded this capability and more business owners can allow their customers to book appointments directly from the search result. Here's the official statement from Google -

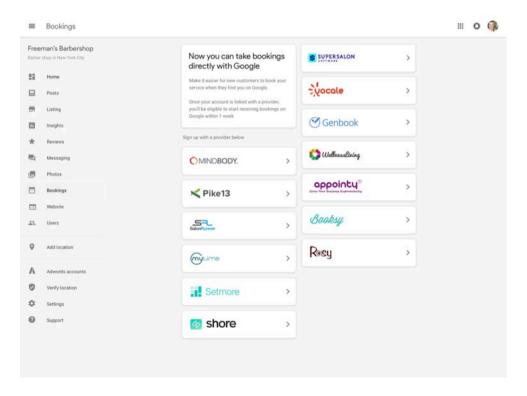
https://www.blog.google/topics/small-business/easy-booking-button-businesses-google/



All you have to do is login into your Google My business Console. When logged in, you will see a new button: "SIGN UP FOR BOOKINGS" within in the "Accept bookings on Google" section.

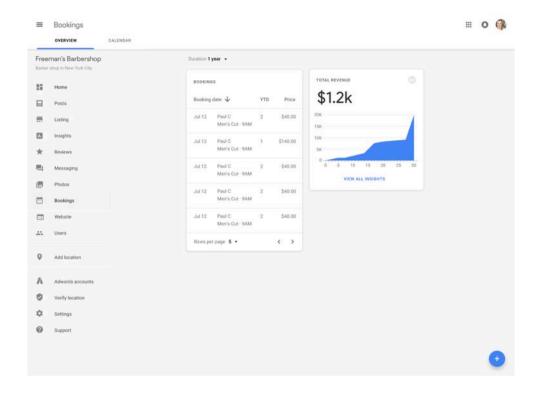


The next step is to select a booking provider. You can enroll with a scheduling provider from Google's list here. Once you've enrolled, your business will be ready to accept bookings in few days.

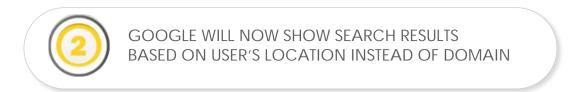


Once the integration is successful, you will be able to see how well your business is doing. You can track the number of bookings as well as how much money you've made from these bookings from Google. It's only available to select business types at the moment in the US.

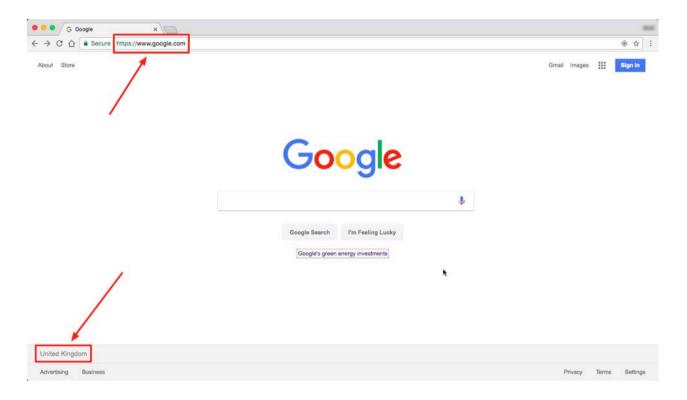
#### ncntechnology.com



Google says it will be adding the booking option in other countries and business categories soon - so stay tuned!



Google's paramount goal is to provide users with the most relevant search results. Today 1 in 5 searches on Google is related to location, so providing locally relevant search results is of utmost priority. Until now, the country of service was indicated by the country code top-level domain name (ccTLD). For example "google.co.uk" for United Kingdom. But from now on, Google will determine the country of service based on your location. If you're in the UK, and searching for something, it will not fetch you results in the US, instead it will show results based on your current location, i.e. UK.



Google has been clear that they have only changed the way they labeled Google search results and maps, and not the way it works.

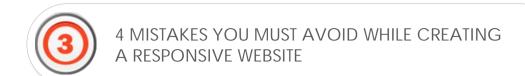
If your country of service doesn't change as per the location, you can update it by going into the Settings > Search Settings in the footer and then navigate to Region Settings.

Region Settings			
<ul> <li>Current Region</li> </ul>	Andorra	Armenia	Bahrain
<ul> <li>Afghanistan</li> </ul>	Angola	Australia	Bangladesh
Albania	Anguilla	Austria	Belarus
Algeria	Antigua & Barbuda	Azerbaijan	Belgium
American Samoa	Argentina	Bahamas	Belize
Show more -			

#### From the Google Search Blog:

So if you live in Australia, you'll automatically receive the country service for Australia, but when you travel to New Zealand, your results will switch automatically to the country service for New Zealand. Upon return to Australia, you will seamlessly revert back to the Australian country service.

Google is hopeful that this update will ensure that the users will get the most relevant search results, and will ultimately improve the overall search experience.





Mobile usage has escalated enormously in the past few years. It has surpassed desktop searches in 2015 and is still growing. It's not just mobile phones; people are accessing the web via Tablets, Netbooks and even smart TVs. It's safe to say that the way people access the web has changed completely.

We had mesmerizing desktop websites but they were slow loading sites with a lot of bloated images for mobile and tablet users, creating frustration and a bad experience.

Responsive websites came to marketer's rescue. However, it's not a magical tool that will boost conversion rates on its own. You have to pay attention to even the minutest details.

We are sharing the top 4 common mistakes that marketers make and how to avoid them.

#### 1. Bloated images

It's crucial to keep in mind that responsive website makes use of a single markup for all devices. So to ensure that you are sending the right image to the right device, use the following tricks.

- Run images though ImageMagick for an optimal size.
- Maintain high depth even after reducing the image size by using Lossy Compression.
- Use multiple servers to render images.

#### 2. Slow load page time

Mobile and tablet users are always on the go, so if your page load time is slow, you are losing a lot of prospects. According to a recent research, more than 40% of the visitors will abandon a website if it takes more than 3 seconds to load.

Mobile users command seamless web buffering and fast loading pages are a big part of it. Use Google's PageSpeed Insights tool to analyze your site's performance. It provides you with valuable information which you can use to boost the speed of your website.

#### 3. Long forms

Long forms? Ain't nobody got time for that. If a site visitor is on your contact page, it means he is HIGHLY interested; losing him at this point is like losing a definite sale. The best way to compel the visitors to fill your form is to keep it short and simple. Don't ask for too much information at once. First get basic info like Name, Phone number, and Email address — you can ask for more information later. A good case in point is Expedia. Little did anyone know that a small mistake, like placing a long form will cost them a whopping 12 million dollars. Don't make that mistake. Keep it short and simple, you will get more leads.

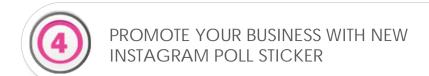
#### 4. Not taking mobile users intent into consideration

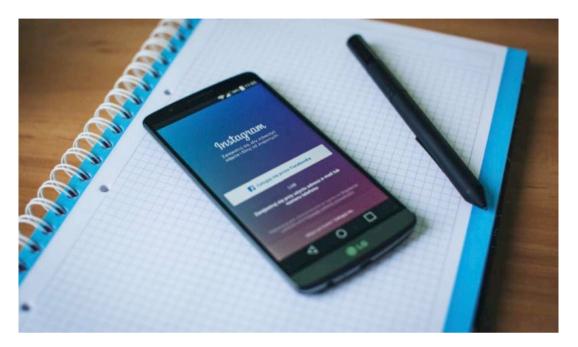
Responsive design doesn't take mobile users goal into consideration. So you have to pay attention to it, Make sure that your mobile site is easy to navigate, especially for the dudes with big, fat fingers. Also, cramping a lot of content will do more harm than good. You are distracting the users from taking an action by putting long titles and a lot of text on the screen. Also, make sure that your site design is neat and clean. So that users can get wherever they want in no time.

Looking to build a responsive website? We can help. Just connect with our Sales rep to get started at consulting@ncntechnology.com.

Top features of our Google Mobile Friendly Website:

- Responsive website recognized by Google as mobile friendly.
- · Click-to-Call, Click-to-Email and Click-to-Text features.
- Advanced mobile lead tracking and analytics.





Instagram has introduced a new feature, which will allow you to add a poll question to your Instagram story, with two answer options. Your followers viewing the post can answer your poll, by selecting one of the two given options.

#### How To Use Instagram Poll Sticker

To add an Instagram Poll sticker to your story, upload your post, then click the sticker icon on the top right and select the sticker saying Poll. Put your question with two answer options and post it. When you swipe up, you will see who has participated in the poll and their responses. You can even see the percentage breakdown.



The Instagram Poll sticker can be beneficial to promote your business/brand, here are few ways you can utilize it for your business.

#### Interact With Your Viewers

With Instagram Poll sticker you can interact with your followers over any Instagram story, you can ask any question with an option of "Yes" or "No", also you can ask brand-related questions to learn your viewer's opinions and understand them better. For example, a restaurant can post a poll for two of their famous dishes and ask the audience: which one is their favorite.

#### Get Your Audience's Insight

You can use this feature to find out your audience preferences and gain insight. Knowing your audience's preference, you will be able to serve them better. For example, if you are creating an online course you can ask the audience what would they prefer? "Written Course" or "Video Course", so you can make the course per their liking.

#### Include Your Audience In Choices

Through the medium of the Instagram Poll sticker, you can interact with your audience and show them their choices matter you. For example, give them two options for the upcoming flavor of the month or ask them to select the new packaging style for your product.

Bring Something New To A Hashtag Campaign, Event Coverage or Location

Just like we interact via live tweeting during events and hashtag campaigns, the Instagram Poll offers you the same opportunity. You can combine a poll sticker with hashtag sticker, or put hashtag to the caption and start an interaction with the audience or you can combine the poll sticker with a location sticker for local exposure.

#### Combine It With "Swipe Up" Link

You can combine your Instagram Poll sticker with the "Swipe Up" post, or add a poll after the "See More" link. The "Swipe Up" link is accessible only when your account has over 10,000 followers.

Happy Marketing!!

The NCN Team